

## BUY BACK 15+ HOURS A WEEK WITHOUT HIRING FULL-TIME STAFF

For Entrepreneurs, Coaches, and Leaders ready to scale without the overwhelm



TRUSTED, FRACTIONAL EXECUTIVE ASSISTANTS

# WELCOME

Whether you're a Serial Entrepreneur, CEO, or a Coach or Consultant with a fully booked calendar and delivering high-level results behind the scenes, you didn't build your business to spend your days chasing emails and juggling logistics.

Your time is your highest-value asset, and how you spend it determines your revenue, your clarity, and your ability to lead.

This guide will show you how to buy back 15+ hours a week without hiring full-time staff — and introduce you to the 5 key people every growth-ready entrepreneur needs to scale sustainably.

At the center of it all? The right assistant – someone who moves at your speed, protects your time, and amplifies your capacity.

"This guide is for the founder, advisor, or executive who knows it's time to scale smarter — not work harder."

### ABOUT US

At AssistPro®, we help growth-focused CEOs step fully into their leadership by matching them with trusted, strategic assistants — the kind who support your business and your life.

This guide is your first step toward that kind of clarity.



## IT'S NOT JUST ABOUT TIME. IT'S ABOUT VALUE.

Every founder hits a point where doing it all costs more than delegating it would. Here's where the real cost shows up:





#### **Opportunity Cost**

You're spending time on admin instead of strategy, revenue, or leadership.



#### **Decision Fatigue**

You're buried in low-leverage decisions, leaving no energy for the high-value ones.



#### Brand + Client Risk

You're the only one holding it all together. And if you step back, things break.

Every hour you spend on tasks someone else could own is an hour you're not moving the business — or your life — forward.



# People Every Growth-Ready CEO Needs



Scaling doesn't happen in isolation — it happens in community, with the right people in the right seats. Whether you're a CEO, founder, coach, or operator, here are the 5 people that form the foundation of sustainable success:



#### The Vision Expander

A coach, mentor, or strategist who helps you see the future you're building — and stretch into it with clarity.



#### The Numbers Translator

A fractional CFO, finance guide, or trusted advisor who keeps you aligned with the data and helps you plan with confidence.



#### **The Systems Architect**

An integrator or tech-savvy ops partner who brings structure to your growth and builds what you imagine.



#### **The Brand Amplifier**

A marketer, community builder, or copy partner who gets your voice out into the world and draws the right people in.



#### The Executive-Level Assistant

The one who protects your calendar, shields your bandwidth, and makes momentum feel effortless.

## WHY THE ASSISTANT COMES FIRST

Of all five, the assistant is the one who immediately buys you back time, clarity, and energy. They are the foundation — the force multiplier — the one who helps everything else click.



#### The right assistant:

- Handles logistics so you can focus on leadership.
- Thinks 3 steps ahead to prevent chaos before it starts.
- > Organizes, filters, books, follows up, communicates, and protects your peace.
- Becomes the operational heartbeat of your business, while you stay in your zone.

Whether you're a coach serving clients all day, a founder building infrastructure, or a CEO managing vision and team — your assistant makes the rest of it possible.



## WHY MOST ASSISTANT MODELS FAIL STRATEGIC CEOS

Hiring support isn't the problem. Hiring the wrong kind of support is.

Support Model	Cost	Strategic Thinking	Flexiblity	Risk
Full-Time EA	High	🔗 Yes	🔀 Low	High-Cost Long Term Fit
Offshore VA	Low	🐼 Νο	Moderate	Moderate-Cost Timezone, Trust
AssistPro Match	Fractional	🗸 Yes	🗸 High	C Low-Cost Strategic, Agile

#### Why full-time EAs are high risk:

They're expensive, hard to replace, and come with legal/employment obligations. If you get the wrong fit, it's a costly distraction from growth.

#### Why offshore VAs are moderate flexibility + moderate risk:

While offshore assistants are cost-effective, they often lack the flexibility and real-time strategic thinking today's founders need. Misalignment in communication, time zones, and initiative create hidden friction — and more work on your plate.

#### Why AssistPro is different:

We match you with a fractional, entrepreneurial partner who thinks independently, adapts quickly, and integrates seamlessly into your business and life.



# You're Not a \$25/Hour Assistant You're a \$500/Hour Leader

If you're still doing it all yourself, you're not just losing time.

You're burning through energy, clarity, and capacity.

As a strategic CEO, your leadership extends beyond your business.

The best leaders elevate both work and life - and they don't do it alone.

## DELEGATE THE DRAIN. ELEVATE WHAT MATTERS.

Tasks You Shouldn't Be Doing Anymore	What You Could Be Doing Instead	
🗙 Calendar wrangling	Leading your team with clarity and focus	
X Inbox triage + scheduling	Building new revenue or offers	
X Travel + logistics	Deep work and strategic thinking	
X Client onboarding + admin	✓ Vision casting and team coaching	
× Event coordination	Weekend recharge trips with family	
X Task tracking + project ops	Showing up for your kids without guilt	
🗙 Internal follow-through	Actually closing the laptop at 5pm	

## WHAT HAPPENS WHEN YOU DELEGATE WELL



We placed both of these clients using our 3-part holistic matching process — pairing them with assistants who not only aligned with their tasks, but with how they lead, think, and communicate.

"She's handling things I've put off for months. I feel like I can finally think again."

- EOS & Strategic Coach Client

"It's not just having more time, it's the right energy in the right place. I'm present with clients and my family now."

- Private Practice Owner

Because the wrong match adds friction. The right one creates momentum.



## WE DON'T SEND RESUMES. WE ENGINEER TRUST.

Most assistant services flood your inbox with candidates. At AssistPro®, we do the work for you — and then deliver the match you didn't know you needed.

#### We only work with:

- Independent, entrepreneurial assistants who thrive under pressure
- Quick, adaptable learners who can absorb a lot and move fast
- Strategic thinkers who move fast, and never miss the details
- The "who" who can figure out the "how" or find the next "who" for you

#### Our clients include:

- Entrepreneurs, EOS® implementers, and Consultants
- Leaders in legal, finance, and other sensitive sectors
- High-net-worth founders and family offices
- Private practice physicians and medical professionals

We've been doing this for over 11 years, serving clients across industries where trust, discretion, and excellence are non-negotiable.

### Holistic Matching: It's Not Just About Skills

Every match is made through our proven 3-part framework, rooted in how you think, communicate, and operate:



Cognitive

Do they have the knowledge, skill, and capacity for your business complexity?



#### Affective

Will their communication style and pace fit your rhythm and relational dynamics?



#### Conative

Will their natural way of taking action complement yours?

## HIGH-TRUST SUPPORT FOR YOUR WHOLE LIFE

Your assistant isn't just there to manage tasks — they manage your peace of mind. Many of our clients trust their AssistPro support partner with:

> Personal travel planning + luxury accommodations

> Vendor sourcing for home construction, design, and relocation

Managing gifting, household logistics, and family scheduling

Secure handling of sensitive financial and personal information (credit cards, social security numbers, client contracts)

This is true executive-level support – built on trust, discretion, and loyalty.

### NOT SURE WHAT TO HAND OFF FIRST?

Here's where your time freedom starts:

Buy Back Your Time From:	Every hour you reclaim creates new capacity for:	
Inbox management + scheduling	💼 Sales	
Client onboarding + prep	🧠 Strategy	
Calendar guardrails + call flow	🤭 Creativity	
Travel booking + personal logistics	👮 Leadership	
Vendor communication + follow-up	🐍 Sanity	

## Ready to Get 15+ Hours a Week Back?



No pressure. Just a strategic conversation to explore what's possible when you stop doing it all alone.

### THE BUSINESS IS READY. THE ASSISTANT IS READY. ARE YOU?

SCHEDULE A FREE CALL